Table II-16. Housing Sales by Type Loudoun County, Virginia

| Unit Type                 | 1990              | 1991  | 1992  | 1993  | 1994  | 1995  | 1996  | 1997  | 1998  | 1999  | 2000  |
|---------------------------|-------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
|                           | Number Units Sold |       |       |       |       |       |       |       |       |       |       |
| Single Family Detached    | 1,480             | 1,331 | 1,837 | 2,415 | 2,377 | 2,151 | 2,561 | 3,006 | 3,625 | 4,228 | 4,433 |
| Single Family Attached    | 682               | 718   | 1,027 | 1,336 | 1,293 | 1,543 | 1,483 | 1,642 | 2,032 | 2,706 | 3,436 |
| Condominium               | 410               | 481   | 354   | 518   | 416   | 476   | 353   | 373   | 570   | 581   | 910   |
| All Units                 | 2,572             | 2,530 | 3,218 | 4,269 | 4,086 | 4,170 | 4,397 | 5,021 | 6,227 | 7,515 | 8,779 |
| Change From Previous Year |                   | -1.6% | 27.2% | 32.7% | -4.3% | 2.1%  | 5.4%  | 14.2% | 24.0% | 20.7% | 16.8% |

|                           | Average Sales Price |           |           |           |           |           |           |           |           |           |           |
|---------------------------|---------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Single Family Detached    | \$218,788           | \$210,048 | \$208,928 | \$215,460 | \$222,003 | \$229,515 | \$239,569 | \$246,772 | \$264,715 | \$290,851 | \$346,205 |
| Single Family Attached    | \$149,794           | \$146,303 | \$143,131 | \$145,958 | \$145,957 | \$155,007 | \$150,687 | \$154,032 | \$156,092 | \$165,590 | \$188,679 |
| Condominium               | \$103,976           | \$95,848  | \$94,051  | \$93,364  | \$103,458 | \$99,474  | \$101,319 | \$100,629 | \$133,572 | \$117,686 | \$134,958 |
| All Units                 | \$182,191           | \$170,246 | \$175,292 | \$178,894 | \$185,869 | \$187,101 | \$198,492 | \$205,587 | \$217,265 | \$232,359 | \$262,654 |
| Change From Previous Year |                     | -6.6%     | 3.0%      | 2.1%      | 3.9%      | 0.7%      | 6.1%      | 3.6%      | 5.7%      | 6.9%      | 13.0%     |

Source: TRW/Lusk, Inc. and Loudoun County Department of Financial Services.